

**JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN
COMPETITION (OVERSEAS CONTRACTING ACTIVITIES)**

Reference: Islamabad PR11535686

ACQUISTION OF VEHICLES FOR [REDACTED]

PAKISTAN

1. The requesting agency is the Bureau of International Narcotics and Law Enforcement (INL-P), located at the American Embassy in Islamabad, Pakistan. [REDACTED]

2. Nature and/or description of the action being approved.

This action is to approve the brand name purchase (Less than full and open competition) of Honda City Aspire. Only Honda City Aspire will meet the agency's requirement. The INL Pakistan requires six (6) units of Honda City Aspire for [REDACTED], Pakistan.

3. A description of the supplies or services required to meet the agency's needs.

Six (6) units of right-hand-drive Honda City Aspire, automatic transmission, variant 1.5 LAS CVT, seating capacity four (4), color white four (4) units, color black two (2) units.

The vehicles are required [REDACTED], Pakistan

The estimated total cost for the required (06) vehicles is [REDACTED] including shipment, transportation and allied charges.

4. An identification of the statutory authority permitting other than full and open competition.

FAR 6.302-1: "Only one responsible source and no other supplies or services will satisfy agency requirements. (a) Authority. (1) Citations: 10 U.S.C. 2304(c)(1) or 41 U.S.C. 3304(a)(1)." This vendor is the only source available, but also, is considered the only source under sub-paragraph (a)(2)(ii) of the referenced paragraph: "Supplies may be deemed to be available only from the original source in the case of a follow-on contract for the continued development or production of a major system or highly specialized equipment, including major components thereof, when it is likely that award to any other source would result in— (A) Substantial duplication of cost to the Government that is not expected to be recovered through competition. 14 FAH-2 H225.1, 41 U.S.C. 3304, Only One Responsible Source (Brand)

- 5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited (for sole source acquisitions; also required for unusual and compelling urgency where more than one offer will not be solicited).**

The [REDACTED] are tasked by the Government of Pakistan to interdict the flow of illicit narcotics to and from Pakistan. [REDACTED] is Drug Enforcement Administration's (DEA) vetted unit in Pakistan. The Unit is tasked to conduct covert operations all over Pakistan. INL has approved funding to provide vehicles to carry out their mission.

ANF/SIC requested INL to only provide Honda brand vehicles because:

Honda, being the predominant brand in Pakistan, has a well-integrated after sales service network throughout the regions. The area where these vehicles would be deployed is very remote and expertise to maintain other brands of vehicles is virtually non-existent. Furthermore, spare parts for Honda vehicles are available in abundance at competitive prices in the area where these vehicles would be deployed while other brands are very hard to come by.

These vehicles are to be used by the host agencies to conduct covert counternarcotics operations in Pakistan. The agencies require inconspicuous vehicles that can blend in with other vehicles seen on the road. Honda is the most common brand used in Pakistan in the required vehicle category. Any compromise could threaten the security of the host agencies' personnel.

- 6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable. The description should include whether a FedBizOpps notice was or will be publicized, as required by FAR 5.2, and if not, which exception under FAR 5.202 applies (e.g., blanket waiver provided in DOSAR 605.202-70).**

The requirement will be competed between all known Honda dealers. The low price technically acceptable offeror will be awarded the contract.

- 7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.**

A limited competition of various Honda dealers and a review of previous purchases will be made to ensure that the price is fair and reasonable.

8. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted.

The host agencies require right-hand drive powerful vehicles that can serve as command vehicles during covert counter-narcotics operations. Our preliminary market research with the various manufacturers revealed that no other vendor manufactures a right-hand drive vehicle who's after sales service is available across Pakistan especially along the border line areas.

9. Any other facts supporting the use of other than full and open competition.

A blanket source/origin waiver is in effect for right-hand drive vehicles.

10. A listing of sources, if any that expressed, in writing, an interest in the acquisition.

N/A


11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.

INL will consider full and open competition for each project on a case-to-case basis. However, future competition will also have to depend on the mission and maintainability of the vehicles used in the areas of the operations.

CERTIFICATIONS

I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

7-26-23
Date


Emmett Sapp
Program Officer - Counternarcotics
INL-Pakistan

Requirements Office

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

8/2/2023
Date


Contracting Officer